B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 066 are listed below

SIN#	SIN Title	Total Sales in \$
66 100	Blood Serum, Urine And Fecal Chemical Analysis,	\$9,098,903
	Instruments And Related Chemistries, Supplies And	
	Consumables	
66 102	Blood Gas Analyzers, Electrolyte Analyzers, Blood	\$3,314,186
	Coagulation Analyzers And Timers, Single Test Analyzers	
	And Related Chemistries, Supplies And Consumables	
66 107	Electrophoresis, Including Capillary Electrophoresis And	\$11,804,438
	Electrophoration Devices And Systems, Nucleic Acid And	
	Amino Acid Sequencing Systems	
66 113	Hand Operated Pipettors, And Pipetting, Diluting And	\$4,700,760
	Dispensing Devices	
66 117	Automated Pipetting And Dispensing Systems, And	\$4,939,153
	Laboratory Robotic Labware Handling Devices, Systems	
66 118	Microplate Readers And Washers, And Cell Harvesting	\$6,783,860
	Apparatus	
66 122	Video Image Analyzers And Analysis Systems	\$935,399
66 136	Animal Caging Equipment	\$3,567,514
66 137	Laboratory Refrigerators And Freezers	\$15,460,080
66 139	Environmental Chambers And Plant Growth Chambers	\$364,079
66 141	Miscellaneous Laboratory Equipment To Include Laboratory	\$3,835,608
	Baths; Freeze Drying Apparatus; Tissue Grinding,	
	Processing, Cell Disruption Apparatus; Waste Recovery	
	Systems; Laboratory Pumps; Ware Washers; Dryers;	
	Laboratory Ovens And Furnaces	
66 147	Laboratory Fume Hoods	\$3,410,402
66 148	Laboratory Incubators	\$3,560,977
66 200	Laboratory Information Management System (LIMS)	\$2,861,818
66 231	Laboratory Scales, Balances	\$1,500,557
66 318	Vehicular Scales, Balances	\$980,001
66 320	Industrial Scales, Balances	\$1,116,118
66 501	Equipment Leasing	\$0
66 502	Equipment Maintenance And Repair	\$321,828
66 503	Services And Product Support Options To Include	\$3,629,680
	Pre-Purchase Calibration, Post-Purchase Calibration,	
	Extended Warranty And Service Agreements	
66 507	Technical Training And Support	\$220,259
66 508	Technical Application Development Support	\$9,370
66 601	Water Current Meters, Seawater Sampling And Salinity	\$35,935
	Measuring Equipment	
66 602	Seawater Sampling And Salinity Measuring Equipment	\$8,271
66 603	Seismic Measuring and Recording Instruments	\$2,997,428
66 604	Underwater Releases, Transponders, Buoys, And Platforms	\$1,240,078

66 606	Soil Temperature And Moisture Measuring Instruments,	\$650,201
	Plant Moisture Analysis Instruments	
66 607	Air Temperature Measuring Instruments, Solar Radiation	\$256,033
	Measuring Instruments, Barometric Pressure Measuring	
	Instruments	
66 608	Humidity, Precipitation and Wind Measuring Instruments	\$603,946
66 609	Atmospheric And Video Computer Display System, Video	\$0
	Computer Weather Displays	
66 610	Atmospheric, Meteorological Platforms, Enclosures And Sondes	\$6,531,891
66 611	Multiparameter Environment And Flood Data Acquisition	\$2,691,725
	Systems	
66 612	Environmental Data Loggers And Communication	\$4,750,078
	Equipment	
66 613	Electronic Distance Measuring Equipment, Theodolites,	\$4,458,892
	Engineering and Surveying Level Instruments, Planimeters	
66 614	Global Positioning Systems (GPS)	\$18,843,476
66 615	Noise Analyzers	\$1,331,220
66 616	Liquid/ Gas Flow Measuring Instruments, Liquid Level	\$992,635
	Measuring Instruments	
66 617	Water Monitors	\$606,095
66 618	Multi-Parameter Water Quality Instruments, Meters and	\$1,784,967
	Analyzers	
66 619	Stack Emission Measuring Equipment, Gas Analyzers,	\$6,597,856
	Monitors, Particle Analyzers/Detectors	
66 620	Air Sampling Equipment, Automatic Gas Alarms	\$684,567
66 621	Radioactivity Detectors	\$6,384,018
66 622	Storage Tank Leak Detectors	\$0
66 1000	Professional Scientific Services	\$402,194
66 1002	Ancillary Supplies And/Or Services And Related	\$18,584
	Chemistries, Supplies And Consumables	
540 2	Labware Support Apparatus, Thermometers, Contact	\$1,135,039
	Heating Sensing Devices	
540 3	Reusable Laboratory Glassware	\$1,101,029
540 7	Disposable Laboratory Glassware	\$2,952,317
540 11	Reusable Laboratory Plastic Ware	\$1,828,093
540 12	Disposable Laboratory Plastic Ware	\$8,109,278
540 16	Non-Plastic And Non-Glass Laboratory Ware	\$779,211
540 19	Laboratory Water Purification Devices, Systems	\$1,906,882
540 21	Filter Elements	\$2,720,448
566 1	Modular Laboratory Furniture Systems	\$9,244,371
566 2	Individual Non-Modular Laboratory Tables, Cabinets,	\$1,826,772
	Benches, Laboratory Carts	
566 3	Special-Purpose Laboratory Furniture	\$1,138,140
566 5	Workstation Design/Installation	\$387,720
581 1	Convertible Vertical Laminar Airflow, Biological Hazard	\$2,138,191
	Safety Cabinets	
581 2	Externally Exhausted, Vertical Laminar Airflow, Biological	\$338,978
	Hazard Safety Cabinets	
602 1	Microwave/Millimeter Wave Antennas	\$541,420
602 2	Microwave/Millimeter Wave Instrumentation	\$636,327
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0000	Subcomponents	\$4.405.005
602 3	Amplifiers And Filters	\$1,125,995
602 5	Microwave/Millimeter Wave Amplifiers	\$1,283,520
602 6	Electrical/Electronic Parameter, Standards And Calibration Instruments	\$4,885,241
602 7	Time And Frequency Standards And Calibration	\$6,046,615
002 /	Instruments	φο,ο ιο,ο ιο
602 8	Sound And Vibration Standards And Calibration Instruments	\$174,617
602 9	Infrared Radiation And Temperature Standards And	\$62,823
	Calibration Instruments	
602 10	Pressure Standards And Calibration Instruments	\$0
602 14	Chart Recorders, Data Acquisition And Data Logging	\$7,068,215
	Systems	
602 17	Laboratory Bench And Rack Power Supplies, Mount Type,	\$2,172,952
	Programmable	
602 18	Transducer Signal Conditioning Devices	\$976,626
602 21	Load Pressure And Vacuum Transducers	\$13,494
602 22	Acceleration Transducers (Accelerometers)	\$2,177,615
602 23	Vibration, Acoustic, And Ultrasonic Transducers	\$183,626
602 24	Panel Meters	\$0
602 26	Nuclear Radiation Standards And Calibrators	\$21,050
602 30	Vibration, Acoustic And Ultrasonic Testers and Analyzers	\$5,029,294
602 31	Spot-Sensing, Non-Contact Temperature-Measuring	\$0
	Instruments	
602 32	Temperature/Heat Imaging Instruments; Humidity	\$9,445,929
	Standards And Calibrators, Heat Energy Measuring	
	Instruments And Temperature Controlling Instruments	
602 35	Ground Penetrating Radar Equipment (GPR),	\$921,931
	Electromagnetic Induction Equipment, And Other	
	Conductive Material Locators	
602 40	Avionics Test Equipment	\$38,243,600
602 41	Navigational And Flight Instruments	\$229,338
602 42	Automatic Pilot Mechanisms And Airborne Gyro	\$0
	Components	
602 43	Aviation Engine Instruments	\$0
602 4000	Aircraft Components, Maintenance, Repair Services,	\$0
	Extended Warranties, And Maintenance Agreements	
603 1	Ph And Ion-Selective Meters	\$323,529
603 2	Titrators And Titration Systems	\$148,208
603 3	Laboratory Centrifuges	\$5,834,261
603 4	Microtomes And Microtom Cryostats	\$2,156,466
603 5	Laboratory Shakers And Mixers, Accessories And Options	\$1,412,411
603 7	Tissue Embedding Equipment	\$4,419,882
603 8	Microscopes, Conventional Upright Type	\$6,762,559
603 9	Microscopes, Inverted Type	\$2,896,060
603 10	Microscopes: Metallographic, Multipurpose And Electron	\$9,839,475
603 13	Borescopes And Fiberscopes	\$6,782,298
615 1	Biomolecule Analyzers Synthesizers	\$11,354,768
615 2	Elemental Analyzers	\$2,057,595
615 3	Thermal Analysis	\$63,600
615 4	Gas Chromatograph (GC) And Chromatograph/Mass	\$29,188,631

	Spectrometer (GC-MS) Systems And Related Chemistries,	
	Supplies And Consumables	
615 9	Liquid Chromatographer (LC) And Liquid Chromatographer/	\$43,421,421
	Mass Spectrometer (LC-MS) Systems And Related	
	Chemistries, Supplies And Consumables	
615 18	Biomedical And Industrial Particle Counting And Sorting	\$5,925,147
	Apparatus And Systems And Related Chemistries, Supplies	
	And Consumables	
615 19	Blood Cell Analyzers For Clinical Hematology And Related	\$1,594,141
	Chemistries, Supplies And Consumables	
615 5000	Product Support Options To Include Equipment	\$23,630,099
	Maintenance; Repair And Service; Calibration and	
	Calibration Traceability Certificate; Extended Warranties;	
	Technical Training, Technical Support And Application	
	Development Support; And Equipment Leasing	
627 1	Oscilloscopes And Video Signal Monitors And Analyzers	\$18,129,810
627 2	Signal Analyzers	\$25,634,016
627 3	RF Communication Monitors, Testers And Analyzers And	\$7,726,108
	Global Positioning System (GPS) Receiver Test Sets	
627 5	Audio/Distortion Signal Analyzers	\$485,965
627 6	Electronic Noise Analyzers/Meters	\$455,120
627 7	Network Analyzers	\$13,798,044
627 8	Voltage, Current And Line Power Recorders And Analyzers	\$192,957
627 9	Digital Logic Generators And Analyzers	\$1,221,663
627 10	Component Analyzers And Testers	\$206,742
627 11	Circuit (PC Board And IC) Testers	\$297,686
627 12	Telecommunication Line Testers And Analyzers	\$471,875
627 13	Data Communication Equipment Testers And Analyzers	\$5,977,341
627 14	LightWave Test Instruments	\$2,773,545
627 15	Signal Generators	\$14,615,398
627 17	Audio And Video Signal Generators	\$43,755
627 18	Microwave Signal Generators	\$12,960,564
627 22	Electronic Counters And Frequency Meters	\$1,554,769
627 23	Voltmeters, Ammeters And Multi-Meters	\$3,312,899
627 25	Field Strength/Intensity Meters	\$0
627 27	Line Power And Signal Power Meters And Line Power	\$2,868,202
	Consumption Meters	
627 29	Resistance And/Or Conductivity Meters And Bridges	\$492,785
627 30	Reactance And Impedance Meters And Bridges	\$472,055
627 31	Inductance And Capacitance Meters And Bridges	\$100,635
627 32	AC Wiring Analyzers	\$56,269
627 33	Modular Instruments, Mainframes	\$3,296,078
627 35	Relay And Circuit Breaker Test Sets And Soldering,	\$397,375
	Desoldering, And Repair Equipment	
627 50	Unmanned Vehicle Systems, Operations Support, Data	\$272,000
	Collection, Analysis, Reporting, and Related Services	
627 1007	Introduction To New Services / Products (INSP)	\$24,728,565
627 2000	Equipment Maintenance And Repair	\$2,289,846
627 2001	Pre-Purchase Calibration Or Calibration Traceability	\$664,679
	Certificate	
627 2002	Post Purchase Calibration Or Calibration Traceability	\$1,803,218
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Certificate

627 2003	Extended Warranty	\$1,683,267
627 2004	Service Agreement	\$2,395,561
627 2005	Technical Training And Support (TTS)	\$586,423
627 2006	Technical/Application Development Support (TADS)	\$99,270
627 5001	Leasing Of Equipment	\$0
632 2	Liquid Scintillation Systems And Gamma Counters,	\$687,086
	Accessories And Options	
632 5	Infrared Spectrometers	\$12,437,628
632 6	Ultraviolet, Visible, Infrared, And Near Infrared	\$1,377,274
	Spectrophotometers	
632 7	Fluorescence Spectrometers	\$208,899
632 9	X-Ray Spectrometers, Diffractometers, Emission	\$5,062,244
	Spectrometers, Including Flame, Spark, Arc And Laser	
	Types, Mass Spectrometers	
632 10	Atomic Absorption, Atomic Emission, And Atomic	\$8,200,845
	Fluorescence Spectrometers, Including Inductively Coupled	
	Plasma (IPC) And Inductively Coupled Plasma Mass	
	Spectrometers (IPC/MS) Systems And Related Chemistries,	
	Supplies And Consumables	
873 1	Mechanical Testing And Analysis	\$1,098,391
873 2	Chemical Testing And Analysis Services And Related	\$13,356,958
	Chemistries, Supplies And Consumables	
873 3	Electric Testing And Analysis Services	\$76,450
873 4	Geotechnical And Thermal/FireTesting And Analysis	\$1,557,314